

# THE REALTOR REPORT

Beaver County Association of REALTORS®

## PRESIDENT'S LETTER

FEBRUARY 2015



### 2015 Officers and Board of Directors

**President:** Bev Pietrandrea  
**President-Elect:** Bridget Wysocki  
**Secretary:** Judy Plakosh  
**Treasurer:** Kelly Scott  
**Directors:** Bob Bixler  
Dave Bodell  
Michelle Branham  
Ernie D'Achille  
Lisa Dowling  
Peg Gahles  
Amy Logan  
Cindy McConnell  
Joan Shanahan  
**Immediate Past-President**  
Leslie Chaklos  
**Affiliate Director:**  
Rich Masucci  
**Association Executive:**  
Karen Fuller

Dear Realtors and Affiliates,

Winter has finally arrived! I am hoping that you all are staying warm and getting ready for an awesome warm spring with lots of selling and buying going on!!!

Just a few updates from the PAR winter meeting. Par installed the 2015 President, Ron Croushore, from Berkshire-Hathaway, Pittsburgh. I am confident he will be an excellent leader. Plenty of changes in 2015, so please take notice of all the informational emails coming through from Karen, NAR, and PAR since they are very good for keeping you informed about your profession. Please pay close attention to the "Call to Action" notices. Read them and act on them. These matters are brought to your attention because they affect our profession.

RPAC had a great start for this year and I hope it will continue. Remember this committee acts on our behalf on local, county, state and federal issues that are important to Real Estate. It is only a \$15.00 voluntary donation.

A great big thank you to all that made a monetary donation and/or volunteered for the Manna community service project in Aliquippa on Tuesday night. It was a great success and the guests loved it and were very grateful for the wonderful dinner. It was extra special to see the members that brought their families to be a part of it. A big thank you to Carolyn for bringing yummy ice cream cups and to Pat at Town Square for making it possible by donating his time to prepare the food at cost. Stop down and say thanks if you have time.

Last but not least, thank you to the banquet committee (Bridget, Michelle, Judy & Karen) for a wonderful Awards Luncheon. What a day with Ed doing a great job as master of ceremonies, Michael with his moving invocation, my dear son with the Pledge of Allegiance and Marguerite with a tremendous rendition of God Bless America. Thank you all for attending and making it a wonderful event. I loved every minute of it. I was so moved and can't thank you enough for a great start to my presidency.

Congratulations to our awardees for a super year in sales and to the Affiliate of the year, Mona, and the Realtor of the Year, Leslie, both so deserving of the honor.

Hope to see all of you at the upcoming events that are planned for you. Please check the calendar or call Karen for information.

Wishing all of you a Happy February!!

Enjoy Life, Beverly

Beaver County Association of REALTORS®

General Membership Meeting



Speakers: West Penn Multi List and Facebook/Social Media for Advertising Real Estate

**When:** Wednesday, March 4, 2015

Lunch Choice:

**Where:** The Club at Shadow Lakes

Chicken or Steak Salad

**Time:** 11:00 am Registration  
11:45 am Lunch

Host Office—Northwood Realty

**Cost:** \$15/person

To make a reservation call BCAR at 724-774-4126.  
Reservations and lunch choice due by February 25th.

THANK YOU

The Beaver County Association of REALTORS® would like to take this opportunity to thank those who donated and volunteered at the Manna Project on February 3rd. If you are not familiar with the Manna Project, The House of Prayer Church in Aliquippa gets organizations to prepare, serve, and clean up dinner for about 150 people who are less fortunate in the area. Our association had individuals donate funds and volunteer at this event.

Once again “THANK YOU” to

Michael Bassilios  
Bob Bixler  
Michelle Branham  
Leslie Chaklos  
Deneen Crossland  
Ernie D’Achille  
Eric Davenport  
Jill Dehart  
Mary Demas  
Estelle Evans  
Karen Fuller  
Karen Hutman  
Ted George

Amy Logan, Shelby, and Zac  
Carolyn Matlak  
Cindy McConnell  
Ed McLaughlin  
Jeannie Parish  
Beverly Pietrandrea & Adam  
Judy Plakosh  
Jean Randza  
Christine Sandusky  
Joan Shanahan  
Tracy Ward  
Bridget Wysocki

Town Square Restaurant,  
Pat, Owner





**Pictures from Manna Project, Feb 4, 2015**



WELCOME new members: DECEMBER: **Selina Blinn, Susan Ivey** – Berkshire Hathaway, Beaver; **Jean Taggart** – Coldwell Banker, Moon Twp; **George Vedro and Roxanne Mittica** – Howard Hanna, Beaver; **Nicole Prisuta** – Howard Hanna, Chippewa; **Thomas Klueber** – Northwood, Cranberry; **Cynthia Russell** – Northwood, Moon Twp;

JANUARY: **William Schrum** – Berkshire Hathaway, Beaver; **Heather Zajac** – Berkshire Hathaway, Cranberry; **Deneen Crossland and Ben Somerville** – Bovard Anderson; **Jennifer Drass** – Coldwell Banker, Moon Twp; **Todd Roberts** – Howard Hanna Seven Fields; **Marita Rohlf** – Neighborhood Realty; **Christina Lipscomb** – Northwood, Allison Park; **Rachel Zollinger** – Northwood, Moon Twp; **Tom Gallant and Kevin Lingenfelser** – Northwood, Wexford;

Reactivated: **Gloria Topolski** – Berkshire Hathaway, Cranberry Twp;  
**Charese Burton** – Berkshire Hathaway, Moon Twp;

Switched to BCAR: **Lynn Stewart** – Achieve Realty; **Lori Colangelo** – Howard Hanna, Beaver  
**Betty Patterson** – Howard Hanna, Moon Twp; **Lisa Elliott Wilson, Maggie Fazli and William Hospodor** – Northwood, Wexford; **Molly Tubbs** – RE/MAX Select, Monaca;

New Affiliate Representatives: **Gary Christafano** representing First National Bank  
**Vince Marangoni** representing Rite Rug.

CONDOLENCES to the family and friends of **Kay Bender** of Howard Hanna and to the family and friends of long time member **Shirley Lyden** of Berkshire Hathaway. Both will be sorely missed.

to **Patty Gall** of Berkshire Hathaway and family in the passing of her father-in-law.

**All items for the Rapper must be in by the FIRST DAY of each month.**

## Home Inspection Services for Real Estate Professionals

Proudly providing inspections to Beaver Falls and surrounding areas.

WIN's very comprehensive home inspection is for the client who would like a thorough analysis of most major details of the home. This visual home inspection includes over 300 items, from the foundation to the roof and all the major systems of the house including electrical, plumbing and heating/air conditioning.

Foundation · Structure · Basement or crawl space · Interior and exterior walls · Siding · Water heater · Heating and air conditioning systems · Electrical system · Plumbing system and fixtures · Porches and decks · Attic · Roof · Gutters · Fireplace and exterior chimney · Interior and exterior doors · Interior stairway components · Bathrooms · Kitchens

**WIN**<sup>TM</sup>  
HOME INSPECTION

### Home Buyer Services

Standard Full Home Inspection  
Extended Full Home Inspection  
Condominium/Townhome Inspection  
New Construction Inspections  
Home Buyer Consultation

### Home Seller Services

Pre-listing Inspection  
Screening, Sampling, Testing  
Pest Inspection  
Radon Testing  
Mold Testing  
Water Testing



For more information visit:

[www.WinHomeInspectionBeaverFalls.com](http://www.WinHomeInspectionBeaverFalls.com)

Call: 724-683-3144 or 724-473-3618

Kevin and Dana Miller



# Interested in Country Living?

# WE'RE ALL EARS

 **AgChoice  
Farm Credit**

Elaina Eppinger  
Office: 800-829-0056  
Mobile: 724-504-8563  
[eppinger@agchoice.com](mailto:eppinger@agchoice.com)  
[agchoice.com/country-living](http://agchoice.com/country-living)

*If you're looking for rural real estate, we're here to work with you. With a variety of loan packages and the flexibility to customize financing to meet your individual needs, we can help make your country living dreams come true.*

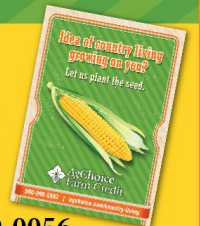
### We have money to lend for:

- Conventional Home Loans
- Lots and Land Packages
- Construction Loans
- Manufactured Homes
- Woodland

### Financing

- Loans are available to full-time farmers, part-time farmers and rural residents.
- Farm income and/or assets are not required.
- Property must be located in a rural area (some areas are excluded). For details visit <http://pennsylvaniausda.com> and click on Eligible Pennsylvania Counties.

Learn more about how AgChoice can make your picture of country living a reality. Contact us for a FREE Country Living Kit. Call 800-829-0056 or visit [agchoice.com/country-living](http://agchoice.com/country-living).



# UNPAID REALTOR® DUES

At this point dues are \$415 plus a \$50 late fee. Dues NOT paid by March 1st, your membership will be terminated and to be reinstated will be an additional \$50 charge making dues \$515.00 total. Then if you want to donate to RPAC is it \$530.00 PLEASE GET DUES PAYMENT IN BY FEBRUARY 27th.

## BEAVER COUNTY ASSOCIATION OF REALTORS®

Phone: 724-774-4126  
Fax: 724-774-1984

650 Corporation Street, Suite 401  
Beaver, PA 15009

email: [bcar3@verizon.net](mailto:bcar3@verizon.net)  
[www.mybcar.com](http://www.mybcar.com)

### 2015 REALTOR® Dues Invoice

Please complete ALL information and return this form with dues payment.

Member: \_\_\_\_\_ Amount enclosed: \_\_\_\_\_  
Member's office: \_\_\_\_\_ Office Phone: \_\_\_\_\_  
Complete Office address: \_\_\_\_\_

Complete License Number (must be included) \_\_\_\_\_  
e-mail address: \_\_\_\_\_

**Dues Paid AFTER January 1, 2015 incur a \$50 late fee.**

NAR	\$155.00	
PAR	130.00	
LOCAL	130.00	
RPAC	15.00	voluntary donation to RPAC*
LATE FEE	<u>50.00</u>	
TOTAL	\$480.00	

\_\_\_\_\_ Secondary REALTOR® Dues for 2015 **\$130.00**  
(available to those agents who hold primary membership in another Association)  
Primary Membership held at: \_\_\_\_\_

### PAYMENT INFORMATION

\_\_\_\_\_ Paying by check. Make check payable to BCAR.  
\_\_\_\_\_ Paying by credit card. Complete the following:  
Cardholder's name \_\_\_\_\_  
Account # \_\_\_\_\_  
(Please make sure all numbers are easily read) We accept MasterCard & Visa  
Signature: \_\_\_\_\_ Exp. Date: \_\_\_\_\_  
Security Code \_\_\_\_\_ (3 digital number off back of card)  
Credit Card Billing Address: \_\_\_\_\_

Membership to the Association of REALTORS is a 3-way agreement. Therefore, all dues are paid to the local Association who then forward dues payments to the National and State Assoc. in your behalf. The 2015 dues include a \$35.00 mandatory assessment by NAR of all REALTORS® to fund a nationwide public awareness campaign.

For the year 2015, the nondeductible portions of PAR and NAR dues for income tax purposes are as follows: PAR: Of the \$130 per member dues, 8.5% or \$11 is nondeductible by members for income tax purposes. NAR: Of the \$120 per member dues, 42% or \$50 is nondeductible by members for income tax purposes. The \$35 Public Awareness assessment is fully deductible.

**ANY DUES NOT PAID BY DECEMBER 31 WILL INCUR A \$50 LATE FEE  
ACCORDING TO ARTICLE 10 SECTION 4 OF THE BYLAWS WHICH  
PROVIDES THAT ALL DUES ARE DUE AND PAYABLE ON JANUARY 1<sup>ST</sup>.**

\*REALTORS® Political Action Committee

## CODE OF ETHICS

Article 16: Respect the exclusive representation or exclusive brokerage relationship agreements that other REALTORS® have with their clients.



### Salvation Army Realtor Ring Day

Pam Keczmer of Howard Hanna, West Suburban Office and her daughters Madison and Maison participated and REALTOR Ring Day.

Their picture was omitted by accident.

That day the REALTOR ringers collected \$1,098.44. Great Job to all participants!!!

### Annual Charity Auction

Debbie Strobel of Strobel Realty also donated to the Charity Auction.

Debbie's office was listed but her name was omitted by accident.

## Installation and Awards Banquet

Congratulations to **Beverly Pietrandrea** who was installed as our 2015 President of the Beaver County Association on February 4th at the Club at Shadow Lakes. Thank you to the Banquet Committee for a wonderful event.

Congratulations to our REALTOR of the Year recipient.....**Leslie Chaklos** of Northwood Realty in Beaver and to Affiliate of the Year.....**Mona Simmons** of Excel Mortgage in Beaver.

Congratulations to the TOP Producers, Amy Logan, RE/MAX Select –Top Residential, Nancy Rossi Group, RE/MAX Select—Top Team, Cynthia Rimbey, Howard Hanna—New Construction, and Elaine Savoldi, Town Center Associates—Top Commercial. Congratulations to all the Sales Awards Recipients. A list of sales awards is included in this newsletter. Thank you to the Sales Award Committee for their time and effort.

# 2014 Sales Awards

## 1 Million

1 Cory Olszanski	Bovard-Anderson	1,026,800
2 Lisa Dowling	Northwood	1,035,900
3 Peter Bakertges	RE/MAX SELECT	1,040,800
4 John Sergeant	Howard Hanna	1,062,000
5 Kay Bender	Howard Hanna	1,084,160
6 Yvonne Goff	Howard Hanna	1,125,000
7 Michael Callaway	Howard Hanna	1,157,133
8 Denise Molchen-Donnelly	Howard Hanna	1,182,750
9 Shannon Gaul	Howard Hanna	1,192,500
10 Mary Kay Marburger	Howard Hanna	1,326,200
11 Biba Circle	RE/MAX SELECT	1,342,005
12 Susie McCormick	Town Center Assoc.	1,379,800
13 Janis Ford	RE/MAX SELECT	1,434,500
14 Susan Brown	Berkshire Hathaway	1,447,650
15 Wendy Wallace	Northwood	1,474,035
16 Tera Powell	Howard Hanna	1,482,970

## 1.5 Million

1 Kelly Scott	Howard Hanna	1,503,952
2 Tina Guido	RE/MAX SELECT	1,517,710
3 Theresa Master	Berkshire Hathaway	1,539,000
4 Judy Cleary	Berkshire Hathaway	1,632,153
5 Doris Yantos	Howard Hanna	1,699,822
6 Lori Mikula Bianco	RE/MAX SELECT	1,719,400
7 Joyce Beglin	RE/MAX SELECT	1,745,300
8 Jean Randza	Berkshire Hathaway	1,762,726
9 Silvia Kazas	Howard Hanna	1,763,681
10 Joyce Pollock Deffenbaugh	Berkshire Hathaway	1,844,100
11 Rhonda Shearer	RE/MAX SELECT	1,850,377
12 Cythnia McConnell	Howard Hanna	1,850,400
13 Ruth Cattivera	Howard Hanna	1,856,700

## 2 Million

1 Joan Shanahan	Bovard-Anderson	2,003,900
2 Jane Strano	Howard Hanna	2,040,800
3 B. J. Mike	Berkshire Hathaway	2,119,472
4 Gretchen Kelley	Howard Hanna	2,164,800
5 Leslie Pazur	Berkshire Hathaway	2,171,200
6 Vanessa Augspurgen	Berkshire Hathaway	2,487,783

**2.5 Million**

1 Frank Stefura	Howard Hanna	2,676,300
2 Kim Hostetter	RE/MAX SELECT	2,773,900
3 Jill Dehart	Bovard-Anderson	2,812,600

**3 Million**

1 Debbie Sample	RE/MAX SELECT	3,003,550
2 Jeanne Bendik	Northwood	3,037,540
3 Leslie Chaklos	Northwood	3,057,165
4 Leigha Peters	RE/MAX SELECT	3,241,580
5 Bridget Wysocki	Howard Hanna	3,271,500
6 Judith Plakosh	Howard Hanna	3,272,350
7 Randy Forner	Berkshire Hathaway	3,337,000

**3.5 Million**

1 Mindy McKee	RE/MAX Select	3,532,905
2 Karen Hutman	Howard Hanna	3,535,500
3 Aimee Tustin	Northwood	3,641,300
4 Barb Cardinale	Coldwell Banker	3,653,505
5 Kathryn Pfister	Coldwell Banker	3,891,150

**4 Million**

1 Mary Anne Peluso	Town Center Assoc.	4,037,461
2 Lisa Mendicino	RE/MAX SELECT	4,186,100
3 Michelle Branham	Coldwell Banker	4,265,450
4 Kathleen Green	RE/MAX SELECT	4,266,151
5 Jessica Farinelli	Howard Hanna	4,271,600
6 Janeen Agudio	Howard Hanna	4,330,231
7 Joann Gennaro	RE/MAX SELECT	4,369,370

**4.5 Million**

1 Susan Daniel	Howard Hanna	4,907,540
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**5 Million**

1 Charles Dobish	RE/MAX SELECT	5,022,581
2 Beverly Pietrandrea	Bovard-Anderson	5,315,429

**5.5 Million**

1 Michael Bassilios	Howard Hanna	5,836,568
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**6 Million**

1 Pamela Keczmer	Howard Hanna	6,030,229
2 Rita Brimmeier	RE/MAX SELECT	6,032,664
3 Winnie McCann-Powers	Coldwell Banker	6,037,685
4 Leah Wulster	Howard Hanna	6,121,610



<b>6.5 Million</b>				
1	Melissa Gulla	RE/MAX SELECT	6,518,393	
<b>7 Million</b>				
1	Angela Peluso	Howard Hanna	7,006,532	
2	Gia Albanowski	Berkshire Hathaway	7,450,924	
<b>7.5 Million</b>				
1	Amy Logan	RE/MAX SELECT	7,886,015	<b>TOP Individual</b>
<b>TEAMS</b>				
<b>1 Million</b>				
1	Julie Frioni & Jackie Krkuc	Berkshire Hathaway	1,197,405	
2	Denise Trenor	RE/MAX SELECT	1,753,135	
<b>2.5 Million</b>				
1	Karen Morrow	RE/MAX SELECT	2,559,234	
<b>4.5 Million</b>				
1	Scott & Tabitha Fosnot	RE/MAX SELECT	4,701,855	
<b>5 Million</b>				
1	Brenda & John Petkunas	Howard Hanna	5,208,746	
2	Laurel Rae Team	RE/MAX Select	5,317,967	
<b>6.5 Million</b>				
1	Michael & Brooke Witterman	RE/MAX SELECT	6,697,384	
<b>7.5 Million</b>				
1	Nancy Kristian & Lynn Peterson	Berkshire Hathaway	7,842,350	
<b>8.5 million</b>				
1	Jan Livingston	Berkshire Hathaway	8,612,906	
<b>18 Million</b>				
1	The Nancy Rossi Group	RE/MAX SELECT	\$18,112,568	<b>TOP Team</b>
<b>COMMERCIAL</b>				
<b>1 Million</b>				
1	Elaine Savoldi	Town Center Assoc.	1,295,850	<b>TOP Commercial</b>
<b>NEW CONSTRUCTION</b>				
<b>1.5 Million</b>				
1	Cynthia Rimbey	Howard Hanna	1,773,140	<b>Top New Construct.</b>



## to the Contributors to the Installation and Awards Banquet

AgChoice Farm Credit	Heritage Security Services
All Realty Transfers, Inc	HouseMaster Home Inspections
Beaver County Times	Howard Hanna (Beaver, Chippewa & West Suburban )
Berkshire Hathaway Home Services	Ted George, Huntington Bank
Bovard-Anderson Company	J.L. Camp Inspections, Inc
Century 21 Frontier Realty	John L. Louder
Commonwealth Real Estate Services, LLC	Mortgage Lending Solutions
Excel Mortgage Group, Inc	Northwood Realty Services
Hancock County Savings Bank FSB	RE/MAX Select

This event could not happen without your continued support. Thank You!!!

### Service Plus Award Recipients

Congratulations to those who received the Service Plus Awards for 2014. These individuals received points for either being a Board members, committee chairs or volunteers, or by attended BCAR functions throughout the year.

Leslie Chaklos, Northwood	Beverly Pietrandrea, Bovard-Anderson
Ernie D'Achille, Northwood	Shelley Schweinsberg, Mars National
Lisa Dowling, Northwood	Kelly Scott, Howard Hanna
Elaina Eppinger, AgChoice Farm Credit	Bridget Wysocki, Howard Hanna
Rich Masucci, Brokers Settlement	

### 2015 NAR Membership Cards Available

You as members can download a free NAR membership card or order a plastic one for just \$5.00. The card can be customized with the member 's name, designations and NRDS ID number, and allows access to benefits like those offered through Hertz and .REALTOR, the official 2015 membership card sponsors. Go to [www.realtor.org](http://www.realtor.org), click on member benefits, then on member guide, and the click my card ( located in the top right side ) You will have to have your nrds # to access.



UPCOMING EVENTS:

- February 24th New Member Orientation
- February 25th Reservations due for General Membership Meeting
- March 4th General Membership Meeting, Club at Shadow Lakes for Lunch
- March 5th Affiliate Meeting, Huntington Bank in Beaver at 9:30am.
- March 25th Professional Standards Training
- April 1st General Membership Meeting, Penn Bistro for Breakfast
- May 14th Night at the Races, American Serbian Club at 6pm.

New Member Orientation

Beaver County Association of REALTORS is sponsoring new member Orientation on Tuesday, February 24th at 6pm inside the Huntington Bank in Beaver, second floor conference room 208. This class is for the new REALTOR members of BCAR. This class is mandatory for your membership. We will review the benefits of being a REALTOR member and the Code of Ethics. Plus you will be sworn in and receive your REALTOR® pin. Reservations can be made at 724-774-4126 by February 17th. Seating is limited.



April 2015						
SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

**MARK YOUR CALENDARS....**

**District 6 R Day**

**April 14, 2015**

**Seven Springs Resort**

**Watch for more details!!**

# Brokers Settlement Services

Rich Masucci

VP-Sales & Marketing

412-322-4001 Ext 415

412-760-5333 mobile

rmasucci@bsstitle.com

<http://www.brokers-settlement.com>



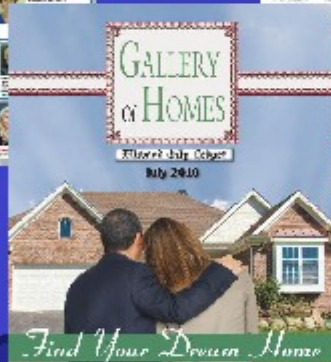
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The Beaver County Times ■ Allegheny Times ■ Ellwood City Ledger ■ Times iMedia ■ Valley Tribune

# NIGHT AT THE RACES



**SAVE THE DATE!!!!**

**THURSDAY MAY 14, 2015**

**AMERICAN SERBIAN CLUB  
2619 BRODHEAD RD ALIQUIPPA, PA**

**Fundraiser for Realtor events & a FUN night out!**

Beaver County Affiliates are hosting the annual Night at the Races once again, to help raise funds for Beaver County Realtor events! Last year we raised nearly \$1,500 at the Night at the Races, to contribute to Realtor events throughout the year. Cocktails, a buffet of food, betting on horses, gift baskets, and 50/50. There is something for everyone! Please join us this year! Maybe there will be another Derby Hat Competition? Stay tuned for more information!

For more information you can also reach out to affiliate member: Elaina Eppinger 724-504-8563 or [eeppinger@agchoice.com](mailto:eeppinger@agchoice.com)

## Top 3 Reasons to Attend

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**1. Network with Realtors and Affiliates.**  
(A larger network never sold less houses!)

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**2. The event is to raise money for educational events FOR REALTORS!**

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**3. Have FUN!**

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**BEAVER COUNTY  
ASSOCIATION OF  
REALTORS®**

Karen Fuller  
Phone: 724-774-4126

[www.mybcar.com](http://www.mybcar.com)

*Happy Valentine's*



*Day, Sweetheart*

## MEMBER BENEFITS

So many times we hear, what do we get for our membership to the Beaver County Association of REALTORS®

Well, take a minute and read the benefits. This ad has been running once a month in the Beaver County Times all year.

Thank you to the Times for running it.

# Our Partners have Privileges

## BCAR REALTOR Benefits

### BENEFITS OFFERED TO BOTH PRIMARY AND SECONDARY MEMBERSHIPS

#### MONTHLY MEMBERSHIP MEETINGS

- Educational
- Networking opportunities

#### EDUCATION

- New Member Orientation
- Continuing Education Classes
- Code of Ethics Training

#### ANNUAL AWARDS

- Sales Awards
- REALTOR® of the Year
- Emeritus Award

#### WEBSITE

#### MONTHLY NEWSLETTER

#### ADVERTISING DISCOUNT IN THE BEAVER COUNTY TIMES

- Home Buyer's Guide
- Here's my card
- Sunday Open Houses
- Progress Edition

#### AFFILIATE CONTRIBUTION

- Education
- Holiday Beginnings



We are a professional organization dedicated not only to our members but to the community needs. We are very active in fund raising and supporting local charities.

Also members of the National Association of REALTORS® and the Pennsylvania Association of REALTORS® and receive all the benefits they offer.

## BCAR Affiliate Benefits

Affiliates are companies who have services in the real estate industry or benefits for REALTORS members.

#### INVITED TO ATTEND ALL FUNCTIONS OF BCAR

#### AFFILIATE MEETINGS

#### WEBSITE

#### SOCIAL

#### NETWORKING

#### ADVERTISING

- Discount in Beaver County Times
- Highlight affiliate companies in monthly newsletter
- ½ or full Page in monthly newsletter

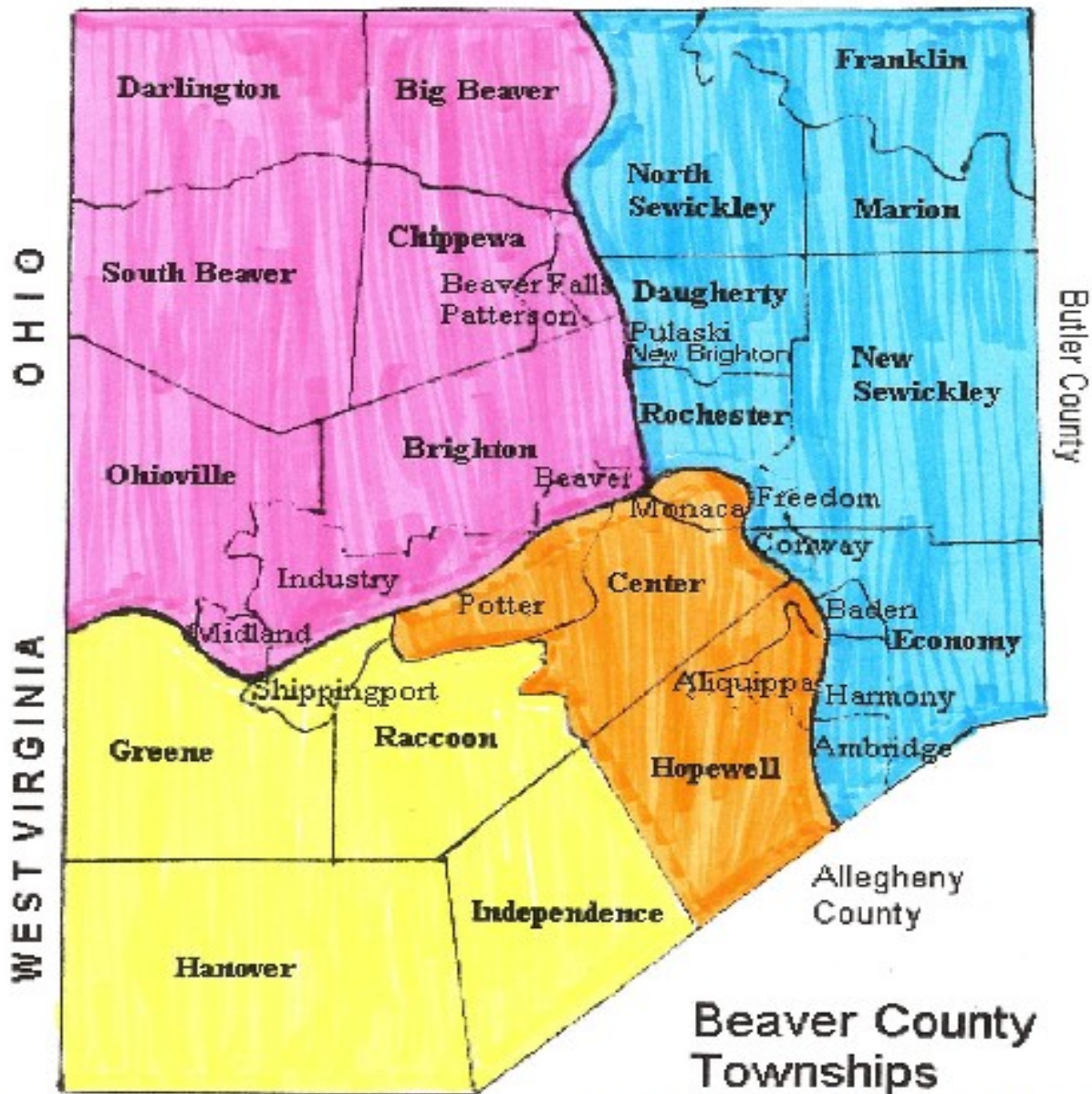
We are given the opportunity as professionals to work alongside the REALTORS® with their support. With a group effort, we give back to the community and help support local charities.

**Contact the Beaver County Association of REALTORS  
at 724-774-4126 for your membership today.**



**New Listings:** If you have a new listing and would like it to be on the Beaver County Tour you must go to the multi list and pull up the listing. There you will find an agent tour. Click the date that corresponds with the below schedule for the area your listing is in.

## Beaver County Realtor Tour



BCAR is proud to announce starting in Sept 2010 a Beaver County Realtor® Tour every Tuesday 10 am to 12 pm. The tour is broken up into zones as follows:

- 1st Tues of the month
- 2nd Tues of the month
- 3rd Tues of the month
- 4th Tues of the month

Realtor's should place the listing they would like on tour in the MLS system no later than noon on Mondays so that the tour can be pulled and printed for distribution.

# Beaver County Association of REALTORS®

650 Corporation Street  
Suite 401  
Beaver, PA 15009

Phone: 724-774-4126  
Fax: 724-774-1984

E-mail: bcar3@verizon.net  
Website: www.mybcar.com



## AFFILIATE INFORMATION

### MORTGAGE LENDING SOLUTIONS

Phone: 724-774-9464

**Representatives:** Chris Wagner and Pete Roknich

**Serve** Pennsylvania, Ohio, and Florida

**Products/Services Offered:** Conventional Loans, VA, FHA, USDA and JUMBO Loans

### PENNSYLVANIA LAND TITLE

Phone: 412-275-3297

**Representatives:** Denise Doyle and Anthony Neff

**Serve** Allegheny, Beaver, Butler, Lawrence, Washington and Westmoreland Counties; Outlying counties case by case

**Products/Services Offered:** Real Estate Settlement and Closing Services, Document Preparation, and Lien Searches.

### RITE RUG FLOORING

Phone: 412-926-3321

**Representative:** Vince Marangoni

**Serve** Western Pennsylvania

**Products/Services Offered:** Installation of Carpet, Hardwood, Tile, Vinyl and Laminate

### T.A. CLOSING NETWORK

Phone: 412-531-1050

**Representatives:** Janet McGrath-Sittig, Shawn Callaghan

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